

## BHUMIPUTRA HEALTHCARE PVT. LTD.

## Bhumiputra Healthcare Private Limited

Your Health, Our Priority

## **Company Profile**

**Company Name: Bhumiputra Healthcare Private Limited** 

Brand Name: Bhumiputra Healthcare

CIN: U85300WB2022PTC257860

Date of Incorporation: 20/10/2022

DIPP no: DIPP127046

Sector: Healthcare sector

Reg. Address: C/o Parimal Barman, H/o Ramsarup Mahato, W/No 11, Pachagar, Mathabhanga, CoochBeh, Koch Bihar, Koochbehar, West Bengal, India, 736146

Business activity: Providing pharmaceuticals, diagnostics, radiology services, a poly clinic, and a nursing home with an operations theatre to address healthcare challenges in the Mathabhanga sub-division.



## EXPLAIN THE PROBLEM YOU ARE SOLVING

Health includes four aspects, namely physical, mental, social and economic





#### percentage on record

In 2020, over 45% of recorded deaths occurred without medical attention, the highest percentage on record – Civil Registration System (CRS) data.

https://indianexpress.com/article/india/no-medical-care-for-45-ofrecorded-deaths-in-2020-highest-ever-new-data-7901930/



#### rural residents healthcare

86% of rural residents in India travel over 100 km for healthcare, and 70-80% pay out-of-pocket, driving them into poverty.

https://indianexpress.com/article/india/no-medical-care-for-45-ofrecorded-deaths-in-2020-highest-ever-new-data-7901930/



#### Limited Healthcare Access

carce access to healthcare facilities, necessitating long travels for basic medical services.

#### Erroneous Medical Reports

High risk of incorrect pathology and diagnostic reports due to unqualified staff.

## Solution





#### Comprehensive Healthcare Hub

Establish a state-of-the-art healthcare center providing diagnostics, pathology, radiology, a poly clinic, and a nursing home with an operations theater to ensure accessible, accurate, and affordable healthcare.

#### **Quality Assurance**

Implement rigorous quality control procedures, including repeated testing and accreditation from National Accreditation Board for Testing and Calibration Laboratories (NABL) and ISO, to ensure accurate diagnostic reports.



#### Skilled Healthcare Workforce

Employ highly trained medical professionals, including skilled lab technicians, M. D. pathologists, radiography technicians, and radiologist doctors to enhance the accuracy and quality of medical services.



#### Local Accessibility

Offer healthcare services within the Mathabhanga sub-division, eliminating the need for patients to travel long distances for medical attention and preventing financial hardships due to out-of-pocket expenses.

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## Mission

To provide accessible, accurate, and affordable healthcare services, improving the wellbeing of our community.

## Vision

To be the leading healthcare institution in the region, delivering exceptional medical care with a focus on quality, compassion, and social impact.



## **Market Size**



The market is set to grow at a remarkable CAGR of 13.3% from 2022 to 2030, with revenues forecasted to reach USD 2,487.8 billion by 2030 from USD 918.8 billion in 2022. SAM



Service Addressable Market (SAM) size is expected to grow at an 11.53% CAGR, reaching USD 28,429 million by 2028 from USD 14,796.21 million in 2022.

Source:https://www.techsciresearch.com/report/ india-diagnostic-labs-market/7649.html Service Obtainable Market size is 3% of SAM, i.e., USD 443.8863 million.

Source:https://www.polarismarketresearch.com/in dustry-analysis/diagnostic-services-market



## **Products / Services**

- Diagnostics Services
- Pathology Services
- Radiology Services
- Poly Clinic
- Nursing Home with Operations
  Theatre



## Value proposition



Offering a wide range of medical services under one roof. Ensuring precise and trustworthy diagnostic reports.

Employing highly trained staff for quality care.





#### Social Impact



### Accessibility & Affordability

Focusing on community well-being and job creation. Bringing healthcare services closer to the community.

## **Unique Selling point**



01

Serving a 15-lakh population, we address critical healthcare deficiencies.

03

#### Local Access

02

Accessible healthcare in Mathabhanga sub-division saves time and travel costs.

#### Reliable Diagnostics

Our commitment to accurate reports ensures trust in healthcare services.

04

#### Community Well-Being

Prioritizing quality, affordability, and social impact for the community's health.

## **Competitive Analysis**

Company NameComponent/ Features	Bhumiputra Healthcare	Dr. Lal PathLabs	Math Sub- Hosp
Market Coverage	In Rural Area	Not available in rural areas	In Ru
Pricing Strategy	Affordable	Expensive	Mod
Accuracy of Reports	Commitment to accurate reports	I to accurate	





## Service Fees Charging for healthcare services. Medical Tourism Attracting patients from other regions. Government Contracts Providing services through government programs.

## **Revenue Model**



## **Competitive Analysis**



#### **Serving Patients**

- Serving 5,000 patients in the first  $\bullet$ year.
- Reaching 15,000 patients within ulletthe second year.



#### **Revenue Generation**

- Achieving 1 crore + in revenue in • the first year.
- Surpassing 3 crore + in annual • revenue by the third year.





#### **Local Employment**

- Creating 50 job opportunities for  $\bullet$ local residents in the initial year.
- Expanding to provide employment for 150 people by the third year.

## **Financial Projections**



	Growth Matri	X	
Year 2	Year 3 Revenue Growth	Year 4 NP Margin	Year 5

## **Financial Projections**



## Ask & Utilization

## Ask For ₹ 20,00,000

Area of requirement	Amount	From	То
Office Equipment	₹600,000.00	10/1/2024	15/4/2024
Working Capital	₹1,200,000.00	16/4/2024	18/8/2024
Marketing	₹200,000.00	12/3/2024	18/7/2024

## **People Behind The Idea**





## Minu Barman

**Designation: Director** Edu. Qualification: MA Work Ex.: 5 Years

## **Kamal Chandra Barman**

**Designation: Director** Edu. Qualification: MA Work Ex.: 5 Years







## Suryadev Barman

**Designation: Director** Edu. Qualification: BA Work Ex.: 5 Years

# Thank You!

## Get In Contact!



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